June 22, 2016

Dear Partners,

WorkSource Montgomery and the Montgomery County WDB welcome Ross Innovative Employment Solutions, our new vendor for provision of Adult & Dislocated Worker services.

Ross Innovative Employment Solutions (IES) is a national leader in providing high-quality and performance-driven workforce development services under Workforce Innovation and Opportunity Act (WIOA), One-Stop, and other federal programs. With over 20 years of national experience in operating, managing and administering federal programs, Ross' mission is aligned to continually providing the best practices and services necessary in fostering positive job seeker and employer relationships, and advancing the economic well-being in the WorkSource Montgomery region as a whole.

True to their namesake, Ross IES intends to provide innovative solutions to match the workforce with employer needs through appropriate career coaching, business outreach, and community engagement. In the past year alone, Ross' programs have placed over 6,000 customers into employment through strategic approaches in support of skilled workers. The company's expertise in workforce development programming provides a delivery model that successfully integrates services that combine people, processes and technology that drive positive program performance and outcomes, earning State and Department of Labor awards such as best provider, job placement and prosperity awards.

Ross will be an asset to WorkSource Montgomery as they provide the following services that are both goal-oriented and customer friendly:

<u>Job Seekers</u> <u>Employers</u>

Career Assessment Placement Assistance

Job Readiness Instruction & Counseling On the Job Training Assistance

Job Search Assistance & Job Development Candidate Screening, Assessment & Referral

Career Guidance Employee Retention Services

Additionally, for both job seekers and employers, Ross is committed to continuous research, analysis and implementation of processes relating to local job sectors and industries with the best outlook conducive to clientele and employer expectations. Ross strives to provide the most up-to-date jobs, skills training and referrals, and employment opportunities benefitting the WorkSource Montgomery community.

Bringing extensive experience in programs and community collaboration, we welcome Ross IES and look forward to a strong and viable partnership.